## The Blend 2024 Agenda

Registration

8:30am — 9:30am

⊙ Affinity -

Keynote © Ray Dilsons © Castrol © 9:30am — 11:20am

⊙ Affinity -

How to Win The Game of Garage!®

John Batten

Auto IQ () 11:50am - 12:30pm

The 7 steps I use to keep myself and my business relevant in 2025

**Nathan Taylor** 

Walsall Wood Tyre & Service

(\) 11:50am — 12:30pm

From rock bottom to the very top

**Dean Lomas** 

DC Lomas () 11:50am — 12:30pm

Business expansion is never easy. Story 1-45 employees so far.

**Matt Jeffreys** 

St John's Garage and RPM Malvern

Office Hours Live

Dawn Metcalfe & Rhys Hill

Garage Hive

() 11:50am - 12:30pm

Meeting Room 4

Speed Networking

Katie Haycock

Forge Garage  Lunch Break 🕓 12:30pm — 1:50pm

⊙ Affinity -

End of an Era: A Deep Dive into Diesel's Decline and what it means for Independent garages

**Andy Crook** 

Atomic Success  O Ashstead 1 & 2 -

Understanding oil for your workshop & the challenges of wet belts & DPFs

Dan Bridges & Dave Roberts

Castrol/The Race Group 

O Ashstead 3 -

The future of the aftermarket - exploring new revenue streams

**Matt Robinson** 

LKQ Euro Car Parts  Life after Websites

Al Preston

GSF Car Parts 

⊙ Affinity -

Can Al supercharge your garage business?

James Dillon

**Technical Topics** 

© 3:00pm - 3:40pm

O Ashstead 1 & 2 —

The unspoken reason why your employee may resign, underperform, or cause problems.

Jennifer Webb

© 3:00pm - 3:40pm

**Customer Profiling:** Shaping your customer base

**Michael Shaikly** 

Shaikly Motor Company

⊙ Meeting Room 4 -

**Ending Your Day Well To Start** Your Day Right / Meet the **Training Team** 

**Garage Hive Training Team** 

Garage Hive

© 3:00pm - 3:40pm

⊙ Affinity -

To EV or not to EV... part two!

**Matt Cleevley** 

Cleevely Motors & EV () 4:10pm - 4:50pm

⊙ Ashstead 1 & 2 —

Inspiring the motor trade with relentless determination and passion

**Louise Baker** 

O Ashstead 3 -

Accelerating achievements -starting a business in the pandemic

**Chay Blyth** 

Scaling up your business -tripling the size of your garage good or bad?

**Paul Griffiths** 

Elite Landrover

Meeting Room 4

Package Power -**Revisiting Service Packages** 

**Garage Hive Support Team** 

Garage Hive

**⊙** Affinity

Closing Session & Community Photo © 5:20 pm - 5:45 pm

Refresher Break 🕓 5:45 pm — 6:45 pm

The Evening Event